

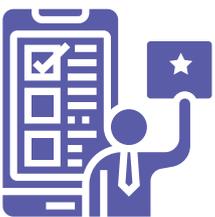


# BANKING ON OKRS - THE RIGHT WAY TO SAVE \$50000 A YEAR

A Singapore based Financial services institution was looking to aid its product managers achieve organisational alignment. The aim was to link OKRs with epics & stories in their Jira, so that their mid-term & long-term goals would align with their day to day activities.

## BALANCING THE LEDGERS

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In their search to find the right OKR tool, the partner organisation evaluated another OKR app built for Jira with not-so-great results and that turned them towards UpRaise for Employee Success. The features of the app were closely aligned with the requirements of the organisation. The maturity of the product & its integrated approach to performance management made an impression on the organisation too.

## RE-TOOLING AN ACCOUNT

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The partner organisation had plenty of questions about the process during the evaluation phase, and these came in handy while identifying tweaks and other adjustments to increase adoption. The app was configured in collaboration between UpRaise customer success team and the partner organisation's Jira administrator & Process improvement expert. The iterations were quick and responsive, and eventually, the required progress calculation was set up. The automated progress calculation of OKRs feature, based on linked Jira stories & epics, is one of the key selling points of UpRaise for Employee Success.



## BOOKING IN THE PROFITS

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The progress calculation feature enabled the partner organisation to save at least US \$50,000 per year by forecasting project success or failures. These predictions are done through OKR confidence statuses provided by the app.

## LEARNINGS ON THE JOB

OKRs are a great tool for aligning the vision of the organisation with that of the employees, but it also provides many analytical benefits. The forecasting of project's success rates is one novel way of doing so, and can give any organisation a better overview of its immediate future, while working towards bettering it in the long term.